



World Domination

SAMPLE CONSOLIDATED FORECAST (NZD) -

Prepared 17 February 2021

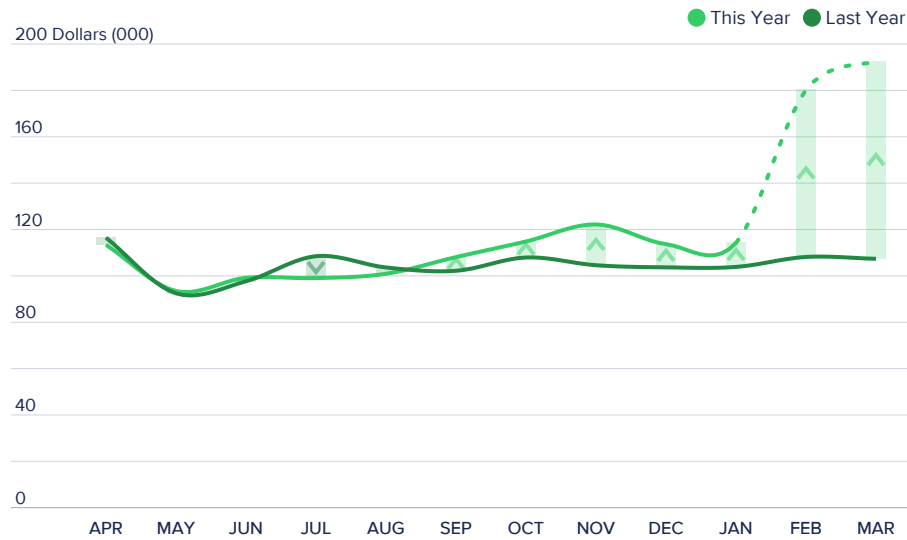


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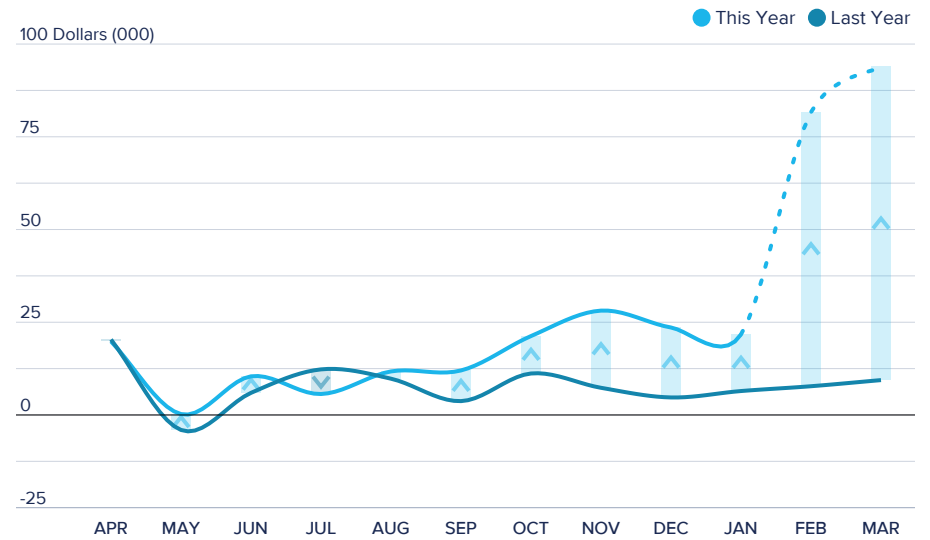
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	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Total
Revenue													
Overseas Revenue	0	0	0	0	0	0	0	0	0	0	40,446	43,218	83,664
Product Revenue	10,134	11,342	12,158	10,029	10,487	12,675	13,025	27,939	14,384	10,123	21,368	17,606	171,270
Project Revenue	99,802	78,437	84,129	85,370	87,470	89,732	97,053	90,140	94,134	100,617	112,919	127,204	1,147,007
Support Revenue	3,488	3,690	2,889	3,644	2,956	5,690	4,762	4,114	5,161	3,483	5,482	4,516	49,875
Total Revenue	113,424	93,469	99,176	99,043	100,913	108,097	114,840	122,193	113,679	114,223	180,215	192,544	1,451,816
Cost of Sales	37,887	37,524	33,046	37,682	33,460	40,383	37,854	38,347	34,386	36,798	38,022	38,515	443,904
Gross Profit	75,537	55,945	66,130	61,361	67,453	67,714	76,986	83,846	79,293	77,425	142,193	154,029	1,007,912
GP%	66.6%	59.9%	66.7%	62.0%	66.8%	62.6%	67.0%	68.6%	69.8%	67.8%	78.9%	80.0%	69.4%
OPEX	58,384	58,493	58,563	58,337	58,371	58,577	58,599	60,078	58,709	58,271	60,414	60,025	706,821
NOPBT	17,153	-2,548	7,567	3,024	9,082	9,137	18,387	23,768	20,584	19,154	81,779	94,004	301,091
Net Profit Before Tax	17,153	-2,548	7,567	3,024	9,082	9,137	18,387	23,768	20,584	19,154	81,779	94,004	301,091
Net Profit	12,350	-2,548	6,162	2,177	6,539	6,579	13,239	17,113	14,820	13,791	58,881	67,683	216,786

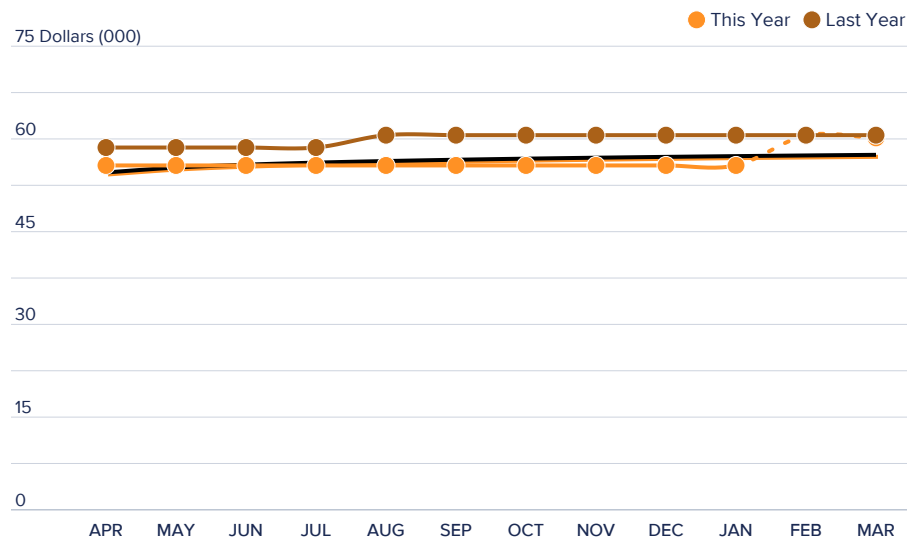
REVENUE - This Year vs. Last Year



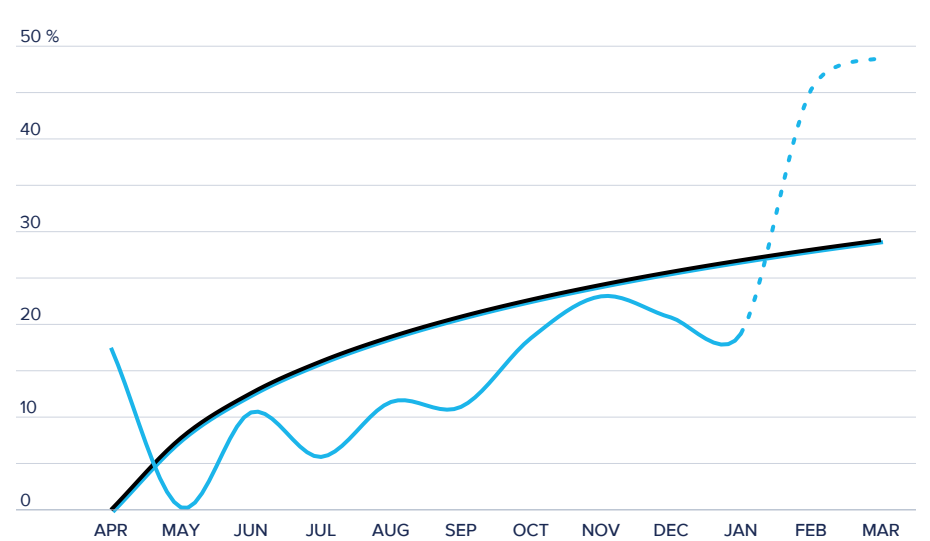
NET OPERATING PROFIT - This Year vs. Last Year



OPEX - This Year vs. Last Year

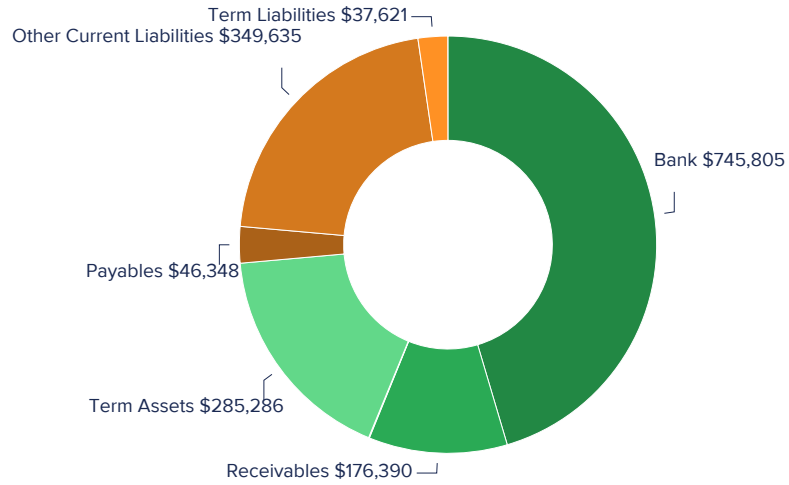


NET OPERATING PROFIT %

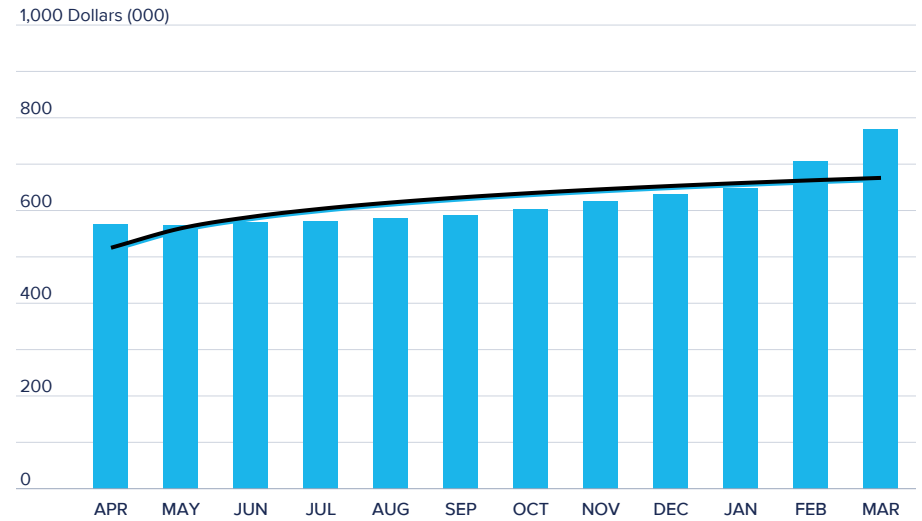


	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22
Accounts Receivable	131,896	120,422	123,704	123,628	124,703	128,834	132,711	136,939	132,043	132,356	170,301	177,390
Bank Accounts	528,603	506,885	496,985	510,195	505,242	524,110	527,487	557,862	585,799	595,408	639,582	745,805
Total Current Assets	660,506	627,312	620,692	633,824	629,945	652,943	660,197	694,799	717,841	727,762	809,883	923,197
Term Assets	296,728	295,692	294,656	293,620	292,584	291,548	290,512	289,476	288,440	287,404	286,345	285,286
Total Assets	957,234	923,004	915,348	927,444	922,529	944,491	950,709	984,275	1,006,281	1,015,166	1,096,228	1,208,483
Accounts Payable	44,611	44,374	39,833	44,386	40,069	47,486	44,909	47,134	41,476	43,482	46,270	46,348
Other Current Liabilities	272,306	243,730	237,335	245,595	241,364	252,249	250,736	267,909	283,711	279,769	302,145	349,635
Total Current Liabilities	316,917	288,104	277,168	289,981	281,433	299,735	295,645	315,043	325,187	323,251	348,415	395,983
Term Liabilities	69,874	67,005	64,123	61,229	58,323	55,404	52,473	49,528	46,570	43,600	40,617	37,621
Total Liabilities	386,791	355,109	341,291	351,210	339,756	355,139	348,118	364,571	371,757	366,851	389,032	433,604
Net Assets	570,443	567,895	574,057	576,234	582,773	589,352	602,591	619,704	634,524	648,315	707,196	774,879

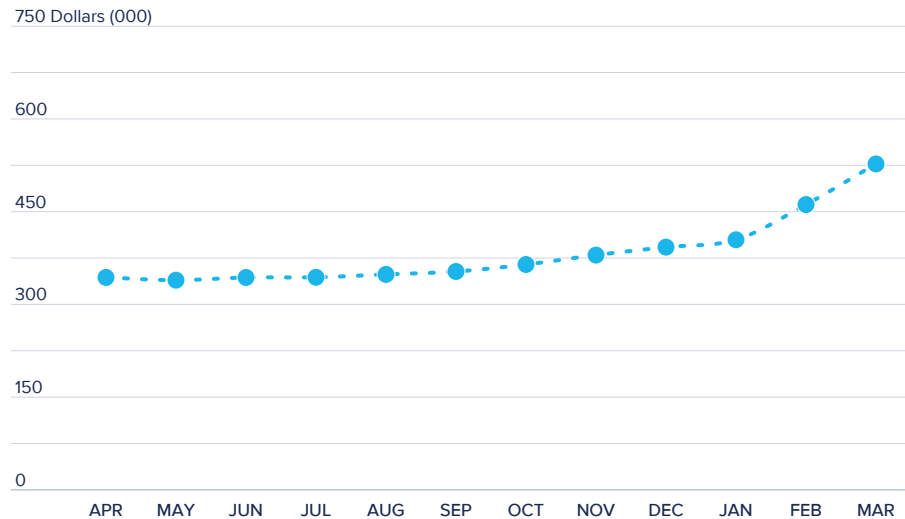
BALANCE SHEET COMPONENTS - as at 31 Mar 2022



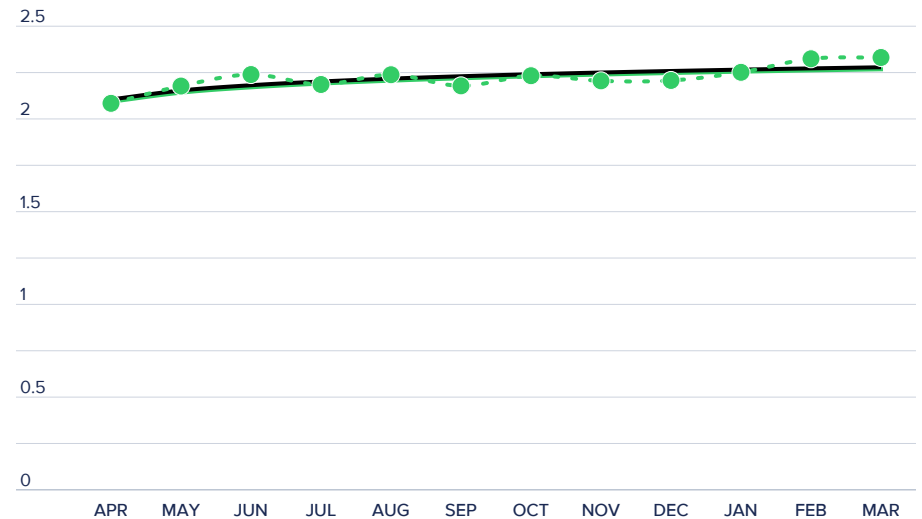
EQUITY TREND



LIQUIDITY MONITOR

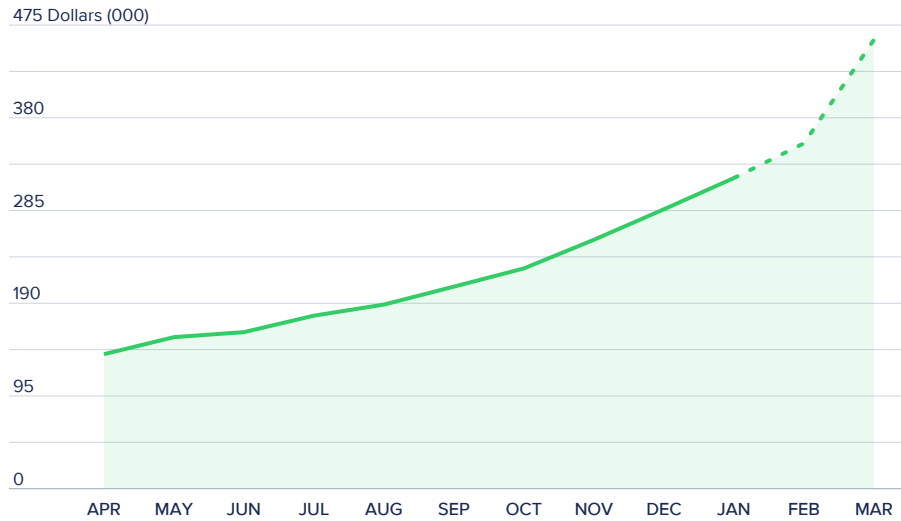


CURRENT RATIO TREND

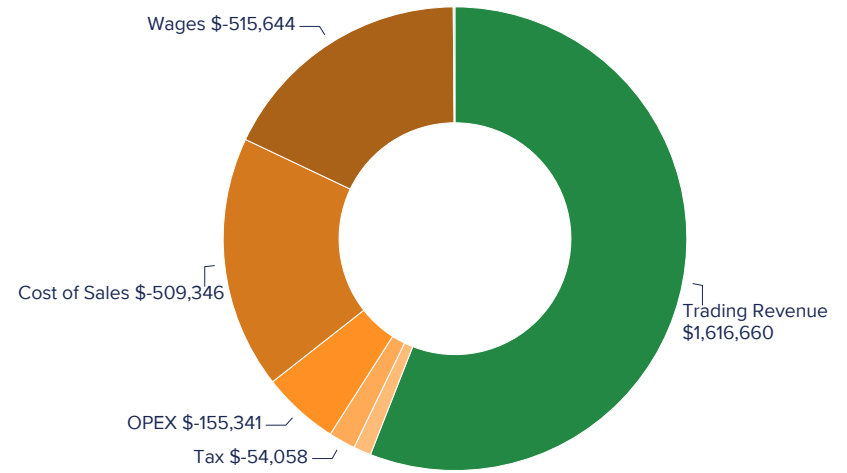


	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Total
Overseas Revenue	24,850	0	0	0	0	0	0	0	0	0	23,256	48,107	96,213
Product Revenue	15,950	12,349	13,512	12,758	11,797	13,318	14,778	23,554	24,336	14,092	18,108	22,410	196,962
Project Revenue	130,528	102,488	93,475	97,462	99,383	101,891	107,401	107,635	105,958	111,982	122,783	138,071	1,319,057
Support Revenue	4,602	4,127	3,783	3,756	3,795	4,971	6,010	5,104	5,334	4,970	5,154	5,749	57,355
Operating Inflows	175,930	118,964	110,770	113,976	114,975	120,180	128,189	136,293	135,628	131,044	169,301	214,337	1,669,587
Cost of Sales	44,220	43,528	42,639	38,535	42,849	39,276	46,149	43,589	43,642	39,820	42,459	43,781	510,487
Total COS	44,220	43,528	42,639	38,535	42,849	39,276	46,149	43,589	43,642	39,820	42,459	43,781	510,487
OPEX	54,116	53,017	53,144	53,225	52,968	53,008	53,248	53,274	54,977	53,406	53,595	55,103	643,081
Total OPEX	54,116	53,017	53,144	53,225	52,968	53,008	53,248	53,274	54,977	53,406	53,595	55,103	643,081
Operating Outflows	98,336	96,545	95,783	91,760	95,817	92,284	99,397	96,863	98,619	93,226	96,054	98,884	1,153,568
Net Operating Flows	77,594	22,419	14,987	22,216	19,158	27,896	28,792	39,430	37,009	37,818	73,247	115,453	516,019
Other Current Liabilities	-6,232	-41,267	-22,007	-6,110	-21,204	-6,110	-22,483	-6,110	-6,110	-25,237	-26,091	-6,232	-195,193
Term Liabilities	-2,858	-2,869	-2,882	-2,894	-2,906	-2,919	-2,931	-2,945	-2,958	-2,970	-2,983	-2,996	-35,111
Non Operating Flows	-9,090	-44,136	-24,889	-9,004	-24,110	-9,029	-25,414	-9,055	-9,068	-28,207	-29,074	-9,228	-230,304
Opening Balance	460,099	528,603	506,885	496,985	510,195	505,242	524,110	527,487	557,862	585,799	595,408	639,582	460,099
Net Cash Flows	68,504	-21,718	-9,900	13,210	-4,953	18,868	3,377	30,375	27,937	9,609	44,174	106,223	285,706
Closing Balance	528,603	506,885	496,985	510,195	505,242	524,110	527,487	557,862	585,799	595,408	639,582	745,805	745,805

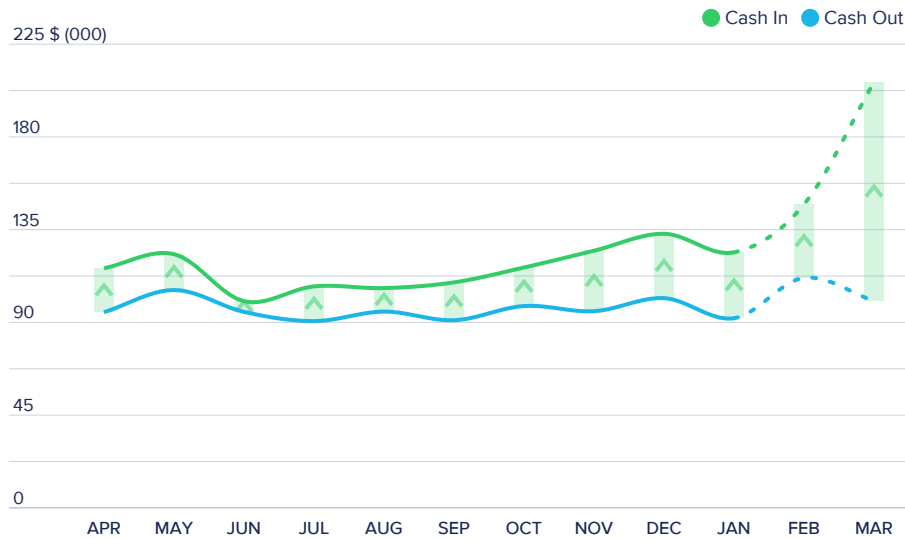
CASH ON HAND FORECASTS



FORECASTED CASH FLOW



FORECAST CASH IN AND OUT



FORECAST CASH MOVEMENTS

